



Mergers & Acquisitions Specialists

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ENERGY SERVICES & PROPRIETARY INSTRUMENTS **MANUFACTURER**

EXECUTIVE SUMMARY

This well established, rapidly growing company provides instrument calibration services and manufactures a line of proprietary testing instruments and components for the nuclear and commercial power industry. Approximately 70% of Company revenues are in nuclear services and sensors. The wide range of services and products are sold to local, national and increasingly to international accounts. Long-term contracts in the surging nuclear power industry will continue to provide a stable stream of income, as many customers list the Company as an approved vendor for existing and planned new plant starts. These contracts, along with new products are driving growth, which has seen gross revenue for the company increasing at an average of 30% per year for the last 5 years. A major global power company has recently asked this company to provide parts, consulting and to write procedures for its next generation power plants, which may significantly increase future revenues.

The expected continuation of demand for nuclear products and services, new products and services now in development and a marketing plan other than word of mouth for capturing market share in the largely untapped commercial calibration market offer a great opportunity for the buyer.

The owners will be available for a smooth transition for the new owners if needed. This acquisition opportunity is expected to attract interest from a variety of buyers, especially strategic and industry buyers.

FINANCIAL HIGHLIGHTS

	2009 Projected	2008	2007	2006
Sales	\$2,400,000	\$1,846,271	\$1,617,761	\$1,269,323
EBITDA	\$800,000	\$635,618	\$436,860	\$430,763

EBITDA: Earnings Before Interest, Taxes, Depreciation, Amortization.

- 2009 projection is based on increases in year over year utility contracts in place and backlog orders as of 3/31/09.

This information is provided for discussion purposes only. No representation is made as to the accuracy of the information provided or any other information supplied. Broker encourages the Prospect to thoroughly review and independently verify to his own satisfaction, that the information provided is substantially representative of the business activity.

DEAL STRUCTURE

Price: Open to Offer

All the furniture, fixtures and equipment used in the business will be included in the sale free and clear of all liens. A list of major items is included in the full profile on this Company.

Also included in the price will be net working capital of **\$190,000**. Net working capital is defined as accounts receivable and inventory less accounts payable.

Accounts Receivable: \$200,000
Inventory: \$20,000
Accounts Payable: \$30,000
Net Working Capital: **\$190,000**

At the closing, should the net working capital figure differ from the agreed upon amount, there will be a corresponding adjustment in the purchase price. Cash in the bank is specifically excluded from this sale and will be retained by the seller.

OTHER INFORMATION

Location: Northern Illinois
Established: 1991
Ownership: "S" Corporation
Facilities: 5,000 square feet industrial/other center
Rent: \$5,200 per month Expires 8/09 with option to renew
Hours of Operation: 5:30 AM to 4:30 PM
Some field service 24/7
Employees: 7 non-union
Reason for Sale: Retirement/Minority partner has another business
Training: The majority owner will assist the buyer during a customary transition period and may stay on with the company for an agreeable term with compensation commensurate with duties performed.

MARKETING AGENT

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