



Mergers & Acquisitions Specialists

400 South York
Elmhurst, IL. 60126
Phone:(630) 359-3125
fax: (630) 359 3124
www.mandaconnect.com

EXECUTIVE SUMMARY # A223

OCEAN TRANSPORTATION - IMPORT/EXPORT COMPANY

This company is a well-established, licensed provider of global ocean transportation services to and from the U.S. for their import/export customers. The company, through its contacts in the industry, has a global reach and is widely known for its suite of services related to container shipping, especially in the company's niche market.

The continued globalization of the world's economies and the coming recovery into the next economic cycle will be an exciting time for this company. The buyer will have a well established platform on which to expand services into other markets not already served.

The company has no marketing other than a website and a solid word of mouth reputation within the industry. This opportunity is expected to draw interest from both individual investors and corporate buyers looking to expand product line and transportation services.

FINANCIAL HIGHLIGHTS

	2008	2007	2006
SALES	\$811,669	\$1,008,640	\$1,487,604
EBITDAS*	\$318,193	\$387,401	\$743,585

EBITDAS: Earnings Before Interest, Taxes, Depreciation, Amortization and Owners Salary.

This information is provided for discussion purposes only. No representation is made as to the accuracy of the information provided or any other information supplied. Broker encourages the Prospect to thoroughly review and independently verify to his own satisfaction, that the information provided is substantially representative of the business activity.

DEAL STRUCTURE

Price: Open to Offer

All the furniture, fixtures and equipment used in the business except for certain personal items will be included in the sale free and clear of all liens.

Also included in the price will be net working capital of **\$15,502**. Net working capital is defined as accounts receivable and inventory less accounts payable.

Accounts Receivable: \$15,502
Inventory: \$0
Accounts Payable: \$0
Net Working Capital: **\$15,502**

At the closing, should the net working capital figure differ from the above amount, there will be a corresponding adjustment in the purchase price. Cash in the bank as well as any deferred earnings are specifically excluded from this sale and will be retained by the seller.

OTHER INFORMATION

Location: Chicago Metropolitan Area
Established: 1998
Ownership: "S" Corporation
Facilities/Rent: 2000 sq. ft. @ \$3000 per month rent plus taxes, utilities and maintenance.
Hours of Operation: 9:00AM to 5:00PM 5 days
Employees: 3 full time/ 1 part time, non-union
Reason for Sale: Retirement
Training: The owner will assist the buyer during a customary transition.

MARKETING AGENT

Bud Martin

bud@mandaconnect.com

William Martin & Company, Inc.
400 South York
Elmhurst, IL. 60126
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